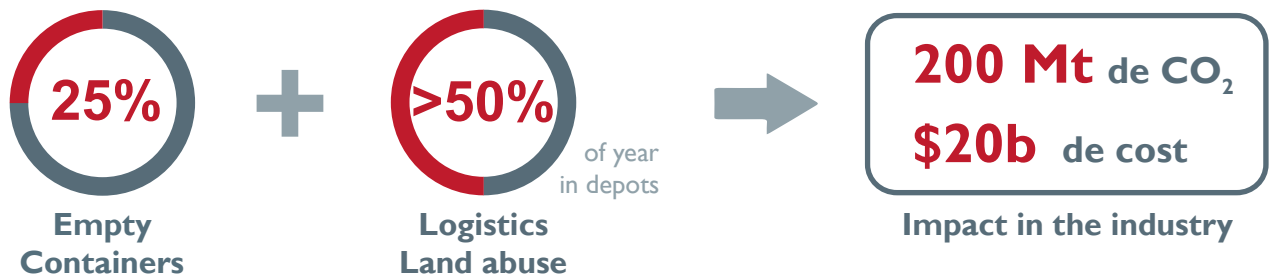




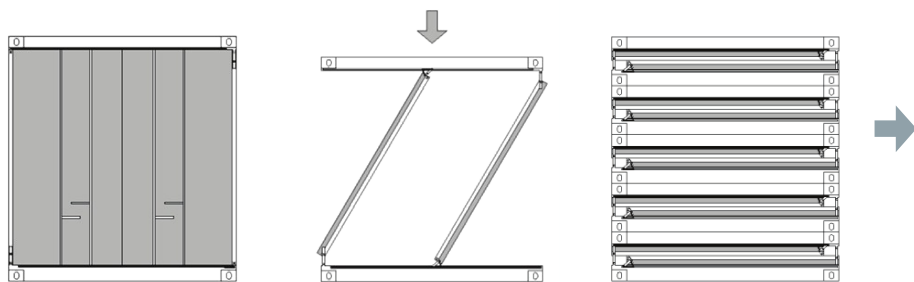
Navlandis, S.L. is an R&D company that provides innovative solutions to real needs in the logistics industry. Zbox is its first product. It's an innovative foldable ISO container to reduce the economic and environmental costs of empty container transport.

**PROBLEM**

Due to imbalances in the global trade, it is necessary to reposition empty containers between different destinations. During the waiting times, they are stored in port areas. In consequence:



**SOLUTION**



**Squeeze 5 folded containers into the volume of 1 standard**  
 Patent ES 2421059B1: March 2014.  
 International Extension. EEUU, China y Europe.

The savings to our clients

- ↓ 50% Operations cost
- ↓ 80% Space in transport & storage
- ↓ 20% CO<sub>2</sub> emissions

Lifetime saving NPV  
**2000€/year per container**

**COMPETITIVE ADVANTAGE (related to other foldable containers)**

- ↓ 50% Folding cost + EASIER to fold
- ↓ 25% Production cost + CHEAPER to produce
- ↓ 25% Tare weight + PROFITABLE to operate

**BUSINESS MODEL**

Foldable ISO container = \$\$ Savings



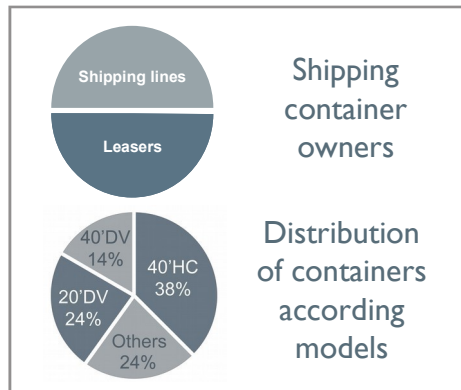
## MARKET

**Worldwide fleet**

**+40M Containers**  
Renoval rate: 10%

**In 2016**

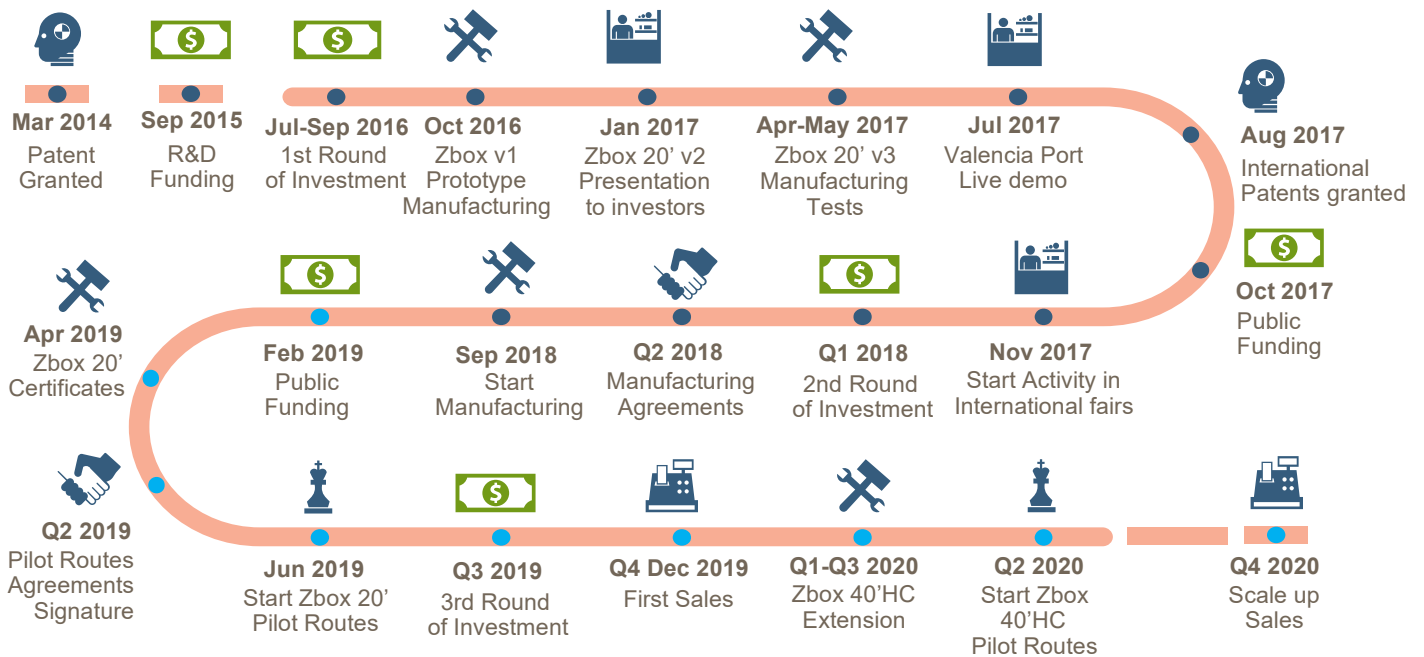
**4M New containers**  
Total market > \$9B



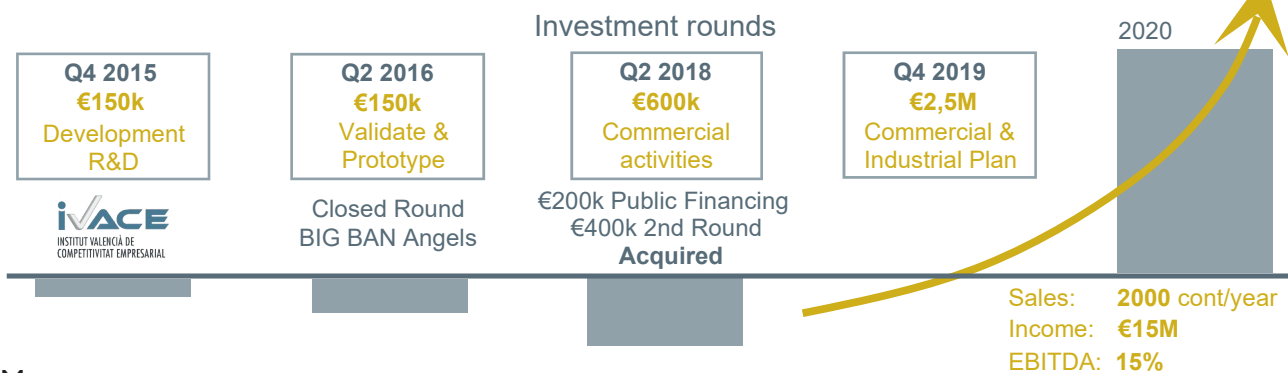
## COMERCIAL STRATEGY



## MILESTONES



## FINANCIALS



## TEAM

- Miguel Navalón**  
CEO & Founder  
MSc Civil Eng. MBA
- Vicent Arandis**  
CPO  
Industrial Eng.
- Gloria Arandis**  
COO & Founder  
MSc Civil Eng. MBA
- Andrés Revert**  
CTO  
Industrial Design Eng.

**Board of Directors**

**Advisory Board + Investor**  
Business experience  
Market acces  
Capital investment